

# Hierarchical Proxy-based Loss for Deep Metric Learning

Zhibo Yang<sup>1\*</sup>, Muhammet Bastan<sup>2</sup>, Xinliang Zhu<sup>2</sup>, Doug Gray<sup>2</sup>, Dimitris Samaras<sup>1</sup>  
<sup>1</sup>Stony Brook University, <sup>2</sup>Visual Search & AR, Amazon

## Abstract

Proxy-based metric learning losses are superior to pair-based losses due to their fast convergence and low training complexity. However, existing proxy-based losses focus on learning class-discriminative features while overlooking the commonalities shared across classes which are potentially useful in describing and matching samples. Moreover, they ignore the implicit hierarchy of categories in real-world datasets, where similar subordinate classes can be grouped together. In this paper, we present a framework that leverages this implicit hierarchy by imposing a hierarchical structure on the proxies and can be used with any existing proxy-based loss. This allows our model to capture both class-discriminative features and class-shared characteristics without breaking the implicit data hierarchy. We evaluate our method on five established image retrieval datasets such as *In-Shop* and *SOP*. Results demonstrate that our hierarchical proxy-based loss framework improves the performance of existing proxy-based losses, especially on large datasets which exhibit strong hierarchical structure.

## 1. Introduction

Learning visual similarity has many important applications in computer vision, ranging from image retrieval [10] to video surveillance (e.g., person re-identification [5]). It is often treated as a metric learning problem where the task is to represent images with compact embedding vectors such that semantically similar images are grouped together while dissimilar images are far apart in the embedding space. Inspired by the success of deep neural networks in visual recognition, convolutional neural networks have also been employed in metric learning, which is specifically called deep metric learning (DML) [2, 4, 5, 8, 19, 24, 25, 41].

In recent years, a number of DML loss functions [17, 22, 32] have been developed to guide network training for visual similarity learning. The two dominant groups of these DML loss functions are pair-based losses and proxy-based losses. Pair-based losses (e.g., contrastive loss [11] and triplet loss [32]) directly compute the loss based on

\*Work partially done while interning at Amazon.

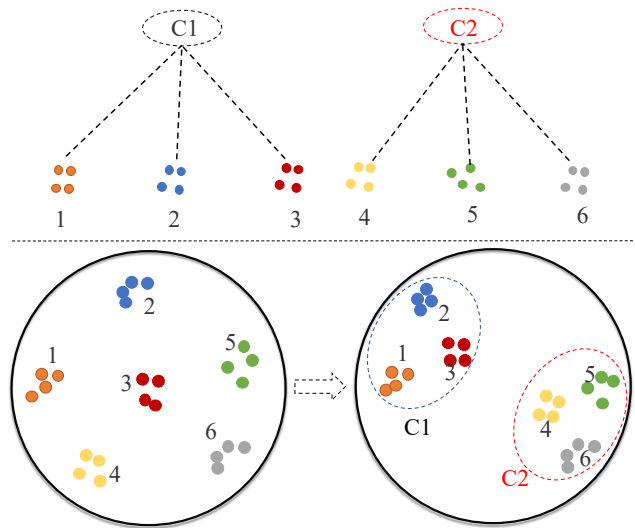


Figure 1. **Hierarchical proxies.** Traditional proxy-based losses seek to learn an embedding space where each class is well separated (see bottom-left where different colors denote different classes). However, real-world data often have implicit hierarchies. For example, classes 1-3 might belong to one super category while classes 4-6 belong to another (top panel). Our proposed HPL learns to separate the classes and captures this hierarchy to pull samples in the same super category closer (bottom-right).

pairs of samples with the goal of encouraging samples in the same class to be close to each other and samples from different classes to be far apart. This is different from classification losses which are computed individually for each training sample. Pair-based losses compute loss for each tuple of samples formed in a training batch. Hence, a major drawback of pair-based losses is that for a fixed number  $N$  of training samples there is a prohibitively large number of tuples (i.e.,  $O(N^2)$  or  $O(N^3)$ ) including many non-informative tuples, which leads to slow convergence and degraded performance. In contrast, proxy-based losses (e.g., proxy-NCA [22] and proxy anchor loss [17]) try to learn a set of data points, called *proxies*, to approximate the data space of the training set. At each iteration, triplets are formed between samples from a local training batch and the global proxies to train the embedding networks as well as to update the proxies. Since the number of proxies is often

orders of magnitude smaller than the number of samples in the training set, proxy-based losses significantly reduce the high training complexity of pair-based losses.

In the image retrieval context, where the task is to find visually similar images in a large gallery of seen and unseen classes given a query image, real-world datasets, like SOP [25], ImageNet [30], often contain an implicit hierarchy of categories, e.g., huskies can be categorized as spitzs, as simply dogs, or more broadly as animals. Common features shared across the finer-grained classes often characterize their superordinate category. However, existing proxy-based losses ignore this hierarchy, focusing on extracting class-discriminative features and overlooking features that are shared across classes that could be useful for describing and retrieving images. Taking dogs as an example, collies and German shepherds are medium-sized dogs with thin snouts and upright ears, while collies are distinctive from German shepherds in their long hair. Given a training set of collie and German shepherd images, a typical proxy-based model might only learn features related to long hair while overlooking features shared among classes such as medium size which is helpful in discerning collies from shelties.

In this paper, we propose a simple method that imposes a hierarchical structure on the proxies (see Fig. 1 for illustration) and can be combined with existing proxy-based losses. We name our method *Hierarchical Proxy-based Loss (HPL)*. Building on top of existing proxy-based losses, our HPL creates a pyramid of learnable proxies where the lowest/finest level of proxies are created similarly to the existing proxy-based losses (i.e., one proxy per class). The higher-level proxies are learned in an unsupervised manner. Each coarser level of proxies are the cluster centroids of its lower level of proxies. Hence, each sample is associated with one proxy at every level in the proxy pyramid and the losses are computed for each level independently. In experiments, we demonstrate that our HPL improves traditional proxy-based loss performance on several public image retrieval benchmarks including Stanford Online Products (SOP) and In-Shop Clothes Retrieval (In-Shop), CUB200, Cars-196 and iNaturalist. Verifying our initial motivation, larger performance improvements are observed for datasets with a larger number of classes and a more complex hierarchical structure—Recall@1 is increased by +2.50% on SOP and +2.87% on In-Shop. Performance still matches the state-of-the-art in the case of the CUB200 dataset which contains 200 fine-grained bird categories with subtle differences, lacking a strong hierarchy.

In summary, our contributions are: 1) We propose a novel hierarchical proxy-based method which is applicable to all existing proxy-based losses; 2) We demonstrate that the proposed method improves the performance of traditional proxy-based losses on several image retrieval benchmarks, especially for datasets with strong and complex hi-

erarchical structure; 3) We also show that the hierarchy learned by our method outperforms a human-curated hierarchy for image retrieval.

## 2. Related Work

**Proxy-based losses.** Proxy-NCA [22], the first proxy-based DML loss, addressed the slow convergence of pair-based losses (e.g. Triplet loss [32]). The main idea is to create one proxy for each class (by default) and use the Neighborhood Component Analysis (NCA) loss [28] to pull samples close to its assigned proxy while pushing samples away from non-assigned proxies. Proxy-NCA++ [34] further improves Proxy-NCA with several training improvements. Proxy Anchor [17] uses proxies as anchors to leverage the rich image-to-image relations that are missing in Proxy-NCA. Other methods like SoftTriple loss [26] and Manifold Proxy loss [1] respectively extend the Softmax and N-pair losses to proxy-based versions. To an extent, all these proxy-based losses treat deep metric learning as a classification task by using the proxies to separate samples from different classes, and thus they focus on extracting class-discriminative features. In contrast, our proposed HPL builds on existing proxy-based losses and explicitly models the class-shared features by imposing a hierarchical structure in the proxies. This helps to regularize the embeddings and prevent the model from overfitting to the training classes.

**Modeling the data distribution.** Similar to our approach, hierarchical triplet loss (HTL) [9] and HiBsteR [36] also try to leverage the underlying data hierarchy for DML. However, HTL has been developed for the Triplet loss and uses the data hierarchy to mine good training samples, while our method is designed for proxy-based losses and aims to learn class-shared information by modeling the data hierarchy. HiBsteR requires ground-truth hierarchical labels which limits its applicability, while our method does not. Divide and Conquer (DC) [31] tries to adapt the embeddings to a nonuniform data distribution, while we aim to learn embeddings that capture the underlying data hierarchy. Moreover, DC needs to cluster the entire dataset repeatedly which can be prohibitively expensive for large datasets, while our method operates on proxies which are often orders of magnitude smaller than the whole dataset. In addition, our HPL also resembles PIEs [13] in learning from different groups of data, but PIEs aims to learn a pose-invariant embedding from different views of objects in each class and requires additional pose labels while our HPL learns from groups of classes and does not require additional annotation.

**Modeling class-shared information.** MIC [27] and DiVA [21] also try to learn features shared across classes. However, both MIC and DiVA formulate a multi-task learning problem and seek to learn separate embeddings for class-

specific information and class-shared information. Instead, our HPL imposes additional regularization on top of the original proxy-based losses by explicitly modeling class-shared information. Moreover, MIC clusters over the entire dataset which is not scalable to large datasets, while we cluster on the proxies whose number is much smaller than the size of the entire dataset. DiVA is based on triplet loss while our HPL is developed for proxy-based losses and is compatible with multiple proxy-based losses. Our HPL also shares a similar motivation with another line of research [16, 23, 42] which aims to design better image classifiers by leveraging the hierarchical structure in data. However, they focus on the network architectures design to better separate the classes, while our work aims to design a better metric learning loss function which takes advantages of class-shared information.

### 3. Method

In this section, we briefly review two popular proxy-based losses: Proxy-NCA and Proxy Anchor. Then we introduce our hierarchical proxy-based loss.

#### 3.1. Preliminaries

Given a training set  $\mathcal{D} = \{(x_i, y_i)\}_{i=1}^N$  where  $N$  is the number of data samples,  $x_i$  and  $y_i$  are the  $i$ -th training image and its class label, respectively. The goal of deep metric learning is to learn a similarity function  $s(x_i, x_j)$  such that

$$s(x_i, x_j) \geq s(x_i, x_k) \quad \forall i, j, k, y_i = y_j \neq y_k. \quad (1)$$

In DML, the similarity function is often learned via a deep neural network parameterized by  $\theta$  which maps the image  $x_i$  to an embedding vector  $\Phi_\theta(x_i)$ . For simplicity, we omit  $\Phi$  in the notation and denote the similarity function with  $s(x_i, x_j; \theta)$  which is equivalent to  $s(\Phi_\theta(x_i), \Phi_\theta(x_j))$ . In the following,  $x_i$  and  $\Phi_\theta(x_i)$  will be used interchangeably. There are two popular similarity function choices which are the Euclidean distance, i.e.,  $s(x_i, x_j) = -\|x_i - x_j\|_2$  and the cosine similarity, i.e.,  $s(x_i, x_j) = \frac{x_i \cdot x_j}{\|x_i\|_2 \|x_j\|_2}$ .

#### 3.2. Existing Proxy-based Losses

Similar to a classification network whose last weight matrix connects all samples in the training set by mapping them to a universal vector of class logits, proxy-based losses link samples across batches by using a set of learnable proxies  $P = \{p_i\}_{i=1}^C$ . One proxy is usually created for each class<sup>1</sup>, hence,  $C$  is the number of classes in the training set. Each proxy is a vector of the same size as the embedding vector. Hence, Eq. (1) is transformed as

$$s(x_i, p_{y_j}; \theta, P) \geq s(x_i, p_{y_k}; \theta, P), \forall i, j, k, y_i = y_j \neq y_k. \quad (2)$$

<sup>1</sup>The analysis can also carry over for losses that assign multiple proxies to a class such as SoftTriple [26].

Proxy-NCA [22] optimizes  $P$  and  $\theta$  by minimizing the following approximated NCA [28] loss

$$\ell(X, Y, P) = - \sum_{(x_i, y_i) \in B} \log \frac{e^{s(x_i, p_{y_i})}}{\sum_{y_j \neq y_i} e^{s(x_i, p_{y_j})}}, \quad (3)$$

where  $B = \{X, Y\}$  is a batch of training samples and  $s(\cdot, \cdot)$  is the cosine similarity function.

As opposed to Proxy-NCA which uses images as anchors, Proxy Anchor [17] uses proxies as anchors and forms a positive set  $X_p^+$  and a negative set  $X_p^-$  from samples in a batch for each proxy  $p$  according to their class labels:

$$\ell(X, Y, P) = \frac{1}{|P_B|} \sum_{p \in P_B} \log \left( 1 + \sum_{x \in X_p^+} e^{-\alpha(s(x, p) - \delta)} \right) + \frac{1}{|P|} \sum_{p \in P} \log \left( 1 + \sum_{x \in X_p^-} e^{\alpha(s(x, p) + \delta)} \right), \quad (4)$$

where  $\alpha$  and  $\delta$  are the scaling factor and the margin, respectively.  $P_B$  denotes the set of proxies with at least one positive sample in the batch  $B$ .

Different from classification tasks, it is crucial for the learned embeddings to generalize to unseen classes in DML. Therefore, although the use of proxies reduces the high sampling complexity, it raises another issue: class-specific proxies make the embedding networks focus only on learning class-discriminative features while overlooking class-shared information, which makes the learned representation vulnerable to overfitting and undermines its generalization to unseen classes. To overcome this shortcoming, we introduce the hierarchical proxy-based loss below.

#### 3.3. Hierarchical Proxy-based Loss

To leverage the implicit data hierarchy, we enforce a hierarchical structure in the proxies by creating a proxy pyramid with  $L$  levels of proxies  $\mathcal{P} = \{P_0, \dots, P_{L-1}\}$  where ( $L \geq 1$ ). The 0-th level of (fine) proxies  $P_0$  are created the same as existing proxy-based losses—one proxy per class. Every proxy  $p_i^l \in P_l$  is exclusively assigned to one proxy  $p_j^{l+1} \in P_{l+1}$ , where  $0 \leq l < L - 1$ ,

Given a batch of samples  $B = \{(x_i, y_i)\}$ , each  $x_i$  is associated with one and only one proxy at every level. In other words, a label  $y_i^l$  is assigned to each sample  $x_i$  at every level of proxies  $P_l$ . The label is assigned according to proxy membership. Namely, if  $y_i^l = j$  and  $p_j^l$  is assigned to  $p_k^{l+1}$ , then  $y_i^{l+1} = k$ . Note that  $y_i^0 = y_i$ . During training, the loss is not only computed for the fine proxies at 0-th level, but also for all coarse proxies at higher level(s) (see Fig. 2 for illustration). Formally, our HPL seeks to learn a similarity function that satisfies

$$s(x_i, p_{y_j^l}; \theta, \mathcal{P}) \geq s(x_i, p_{y_k^l}; \theta, \mathcal{P}), \quad \forall i, j, k, l, y_i^l = y_j^l \neq y_k^l. \quad (5)$$

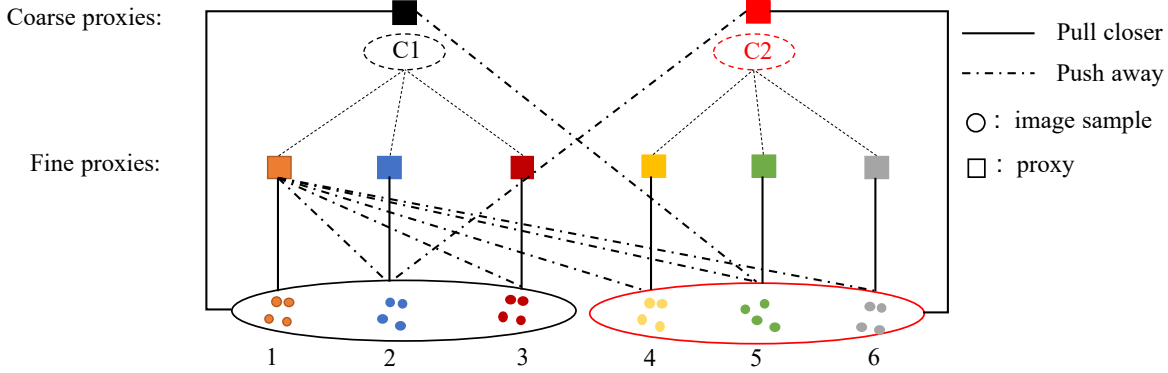


Figure 2. **The framework of our hierarchical proxy-based loss.** HPL builds on top of existing proxy-based losses and computes the loss for each level of proxies separately. HPL learns an embedding space with small within-class distance but also small within-cluster (i.e., coarse proxies) distance. For illustration clarity, the full interactions between fine proxies and samples are presented for only class 1, class 2-6 are similar. Each color represent a category or super category.

Note that Eq. (5) is a generalization of Eq. (2) and is equivalent to Eq. (2) when  $L = 1$ . Thus, we extend existing proxy-based losses and formulate the HPL loss as:

$$\mathcal{L} = \sum_{l=0}^{L-1} \omega_l \ell(X, Y^l, P_l), \quad (6)$$

where  $\omega_l$  is the loss weight for the  $i$ -th level of proxies and  $Y^l = \{y_i^l\}$ .  $\ell(X, Y^l, P_l)$  can be any existing proxy-based loss function such as Proxy-NCA loss (i.e., Eq. (3)) and Proxy Anchor loss (i.e, Eq. (4)).

In this way, our HPL not only learns the class-discriminative features through the fine proxies as existing proxy-based losses do, but also captures class-shared information through higher-level coarse proxies. Moreover, the proxy hierarchy helps better represent the real-world data space, thus our HPL is more resilient to overfitting in real-world applications.

### 3.4. Learning Proxies via Online Clustering

Higher-level proxies (i.e., coarse proxies) represent super categories of the training data. Obviously, these coarse proxies can be similarly learned as the fine proxies if additional supervisory signals such as the super category labels are available. In this paper, we develop a method that works without additional supervision. Particularly, we create pseudo super categories by grouping the lower level of proxies into clusters using an unsupervised clustering algorithm (e.g., k-means), and use the cluster centroids as higher-level proxies. We adopt an online clustering approach [44] to update higher-level proxies.

We outline the training procedure in Algorithm 1. Starting with the fine proxies  $P_0$ , we perform offline k-means clustering on every lower-level proxy  $P_l$  where  $0 \leq l < L - 1$  and use the cluster centroids to initialize higher-level proxies (i.e.,  $P_{l+1}$ ). At each iteration, we sample a batch

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#### Algorithm 1: HPL with Online Clustering

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for  $0 \leq l < L - 1$  do
  Cluster  $P_l$  and set  $P_{l+1}$  to be the cluster
  centroids and denote  $Q_l$  the cluster assignment
end
for  $k = 1, 2, \dots, K$  do
  Sample a batch  $B = \{x_i, y_i\}$  from  $D$ 
  Assign labels to  $x_i$  according to  $Q = \{Q_l\}_{l=0}^{L-1}$ :
   $B = \{x_i, y_i^0, \dots, y_i^{L-1}\}$ 
  Update  $\theta$  and  $P_0$  with Eq. (6)
  if  $k \bmod T == T - 1$  then
    for  $0 \leq l < L - 1$  do
      for  $i = 1, 2, \dots, |P_l|$  do
        Update the assignment:
         $Q_l^i = \arg \min_j \|P_l^i - P_{l+1}^j\|_2^2$ 
      end
      for  $j = 1, 2, \dots, |P_{l+1}|$  do
        Update the proxies:
         $P_{l+1}^j = \sum_{Q_l^i=j} P_l^i / |\mathbf{1}_{Q_l=j}|$ 
      end
    end
  end
end

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of training data and compute the proxy labels  $y_i^0, \dots, y_i^{L-1}$  for each sample  $x_i$  according to the mechanism described in Sec. 3.3. Then the weights of the embedding network  $\theta$  and fine proxies  $P_0$  are updated with our hierarchical proxy loss (i.e., Eq. (6)) through back-propagation [29]. Every  $T$  iterations, we update the higher-level proxies  $P_{l+1}$  based on the lower-level proxies  $P_l$ . Namely, we first update the cluster assignment  $Q_l$  by assigning each lower-level proxy to its the nearest higher-level proxy  $P_l^i$ , i.e.,  $Q_l^i =$

$\arg \min_j \|P_l^i - P_{l+1}^j\|_2^2$ . Then, we update the higher-level proxies by taking the average of the lower-level proxies that are assigned to them, i.e.,  $P_{l+1}^j = \sum_{Q_l^i=j} P_l^i / |\mathbf{1}_{Q_l^i=j}|$ , where  $\mathbf{1}_{Q_l^i=j}$  is a vector with all ones at the location where  $Q_l^i = j$  and zeros elsewhere. Note that our method can be easily adapted to work with other clustering algorithms such as Gaussian Mixture models [43].

## 4. Experiments

To evaluate the proposed hierarchical proxy-based loss (HPL), we follow both a recently proposed standardized evaluation protocol proposed in [24] and the traditional evaluation protocol as in [17, 22]. We compare our HPL against existing proxy-based losses including Proxy-NCA [22] and Proxy Anchor [17] on several public benchmark datasets on image retrieval. We denote our HPL implemented based on Proxy-NCA loss and Proxy Anchor loss by HPL-NCA and HPL-PA, respectively. In addition, we also study the impact of different hyper-parameters to the performance of HPL as well as the effectiveness of the online clustering module of HPL. Recall@K, Mean Average Precision at R (MAP@R) [24] and R-precision (RP) are used to measure the image retrieval performance

### 4.1. Datasets

Five popular benchmark datasets are used to evaluate our method: In-shop Clothes Retrieval (In-Shop) [20], Stanford Online Products (SOP) [25], CUB-200-2011 (CUB) [40], Cars-196 [18] and iNaturalist [14]. **In-Shop** [20] contains 72,712 clothes images of 7,986 classes, among which, the first 3,997 classes are used for training and the remaining 3985 classes for testing. Note that the testing data is split into a query set and a gallery set which contain 14,218 images and 12,612 images, respectively. **SOP** [25] consists of 120,053 online product images of 22,634 classes and 24 super classes. We use the first 59,551 images (11,318 classes, 12 super classes) for training and the remaining 60,502 (11,316 classes, 12 super classes) for testing. **Cars-196** [18] is composed of 196 car models (i.e., classes) with 16,185 images. We train the models on the first 98 classes (8,054 images) and test on the remaining 100 classes (8,131 images). **CUB-200-2011** [40] contains 11,788 images of 200 bird species (i.e., classes). We train the models on the first 100 classes (5,864 images) and test on the remaining 100 classes (5,924 images). **iNaturalist** [14] is a fine-grained dataset of animal and plant species with human-curated hierarchy of categories. We use iNaturalist 2019<sup>2</sup> which contains 1,010 species, spanning 72 genera, combining a total of 268,243 images in the training and validation set. Each genus contains at least 10 species, making the dataset well-

<sup>2</sup>We choose iNaturalist 2019 over iNaturalist 2018 because the former is more balanced in its category hierarchy.

balanced in its category hierarchy. We follow [3] and use the first 656 species (48 genera) for training and the remaining 354 species (24 genera) for testing. We will make the train/test splits publicly available.

### 4.2. Implementation Details

**Embedding network.** We use the Inception network with batch normalization (BN-Inception) [15] and ResNet-50 [12] as the backbone networks. Both backbone networks are pretrained on ImageNet [6] for the classification task. We append a max pooling layer in parallel with an average pooling layer to the penultimate layer of the backbone network as in [17] and replace the final fully-connected (fc) layer of the backbone network with a new fc layer (i.e., embedding layer) which projects the network output to a desired embedding space.

**Structure of the hierarchical proxies.** The structure of the hierarchical proxies varies for different datasets as different datasets have different hierarchical characteristics. However, to keep the analysis simple, we evaluate our model in a simple conceptual structure, a two-level hierarchy. Namely, the number of fine (i.e., lower-level) proxies is set as the number of classes in the dataset. While the coarse (higher-level) proxies is chosen differently for different datasets as the number of classes in each dataset varies significantly. Please find the detailed study of the impact of the hierarchical structure at Sec. 4.5.

**Training setting.** Different from HTL [9] which initializes the hierarchical tree by clustering the whole datasets, which is expensive and infeasible for large datasets, we train the finest level of proxies  $P_0$  and the embedding network with standard proxy losses (i.e., Proxy-NCA or Proxy Anchor) for the first 3 epochs to prevent the model from capturing wrong data hierarchy during the early stage of training. The higher level of proxies are updated at every epoch. The loss weights in Eq. (6) are set as  $\omega_0 = 1.0$  and  $\omega_1 = 0.1$ . Under the standardized evaluation protocol [24] all hyper-parameters of the models are determined using Bayesian Optimization [33] and cross validation and the training terminates once the validation error plateaus. The embedding size is set to 128 and BN-Inception is used as the backbone networks. During testing, two modes are used for evaluation: *Concatenated* where 128-dim embeddings of the 4 models trained with 4-fold cross validation are concatenated (512-dim) and *Separated* where the 4 models are evaluated separately (128-dim) and the average performance is reported. Under the traditional evaluation protocol, we train the baseline models using ResNet-50 as backbone with both Proxy-NCA loss and Proxy Anchor loss by following the standard hyper-parameters settings in [22] and [17], respectively. Each model is trained for 30 epochs with learning rate  $10^{-4}$  and batch size 128. The embedding dimension is

	Concatenated (512-dim)			Separated (128-dim)		
	MAP@R	P@1	RP	MAP@R	P@1	RP
Contrastive [11]	44.51 ± 0.28	73.27 ± 0.23	47.45 ± 0.28	40.29 ± 0.27	69.28 ± 0.22	43.39 ± 0.28
CosFace [37]	46.92 ± 0.19	75.79 ± 0.14	49.77 ± 0.19	40.69 ± 0.21	70.71 ± 0.14	43.56 ± 0.21
ArcFace [7]	<b>47.41 ± 0.40</b>	<b>76.20 ± 0.27</b>	<b>50.27 ± 0.38</b>	41.11 ± 1.22	<b>70.88 ± 1.51</b>	44.00 ± 1.26
MS [38]	46.42 ± 1.67	75.01 ± 1.21	49.45 ± 1.67	<b>41.24 ± 1.89</b>	70.65 ± 1.70	<b>44.40 ± 1.85</b>
SoftTriple [26]	47.35 ± 0.19	76.12 ± 0.17	50.21 ± 0.18	40.92 ± 0.20	70.88 ± 0.20	43.83 ± 0.20
Proxy-NCA++ [34]	46.56	75.10	49.50	41.51	70.43	43.82
Proxy-NCA [22]	47.22 ± 0.21	75.89 ± 0.17	50.10 ± 0.22	41.74 ± 0.21	71.30 ± 0.20	44.71 ± 0.21
HPL-NCA	<b>47.97</b>	<b>76.60</b>	<b>50.87</b>	<b>42.06</b>	<b>71.77</b>	<b>45.06</b>
Proxy Anchor [17]	47.88	76.12	50.82	43.97	72.79	47.00
HPL-PA	<b>49.07</b>	<b>76.97</b>	<b>51.97</b>	<b>45.11</b>	<b>73.84</b>	<b>48.10</b>

Table 1. **Results on the SOP dataset.** All hyper-parameters are selected by Bayesian Optimization as in [24]. Average performance across 10 runs and the 95% confidence interval are reported whenever applicable. The best numbers in each block are marked as bold and the best numbers in the table are highlighted in blue. Cont. + XBM is not included because it failed to converge under this training setting.

	Concatenated (512-dim)			Separated (128-dim)		
	MAP@R	P@1	RP	MAP@R	P@1	RP
Contrastive [11]	25.49 ± 0.41	81.57 ± 0.36	35.72 ± 0.35	17.61 ± 0.24	69.44 ± 0.24	28.15 ± 0.21
CosFace [37]	26.86 ± 0.22	85.27 ± 0.23	36.72 ± 0.20	18.22 ± 0.11	<b>74.13 ± 0.21</b>	28.49 ± 0.14
ArcFace [7]	27.22 ± 0.30	<b>85.44 ± 0.28</b>	37.02 ± 0.29	17.11 ± 0.18	72.10 ± 0.37	27.29 ± 0.17
MS [38]	<b>27.84 ± 0.77</b>	85.29 ± 0.31	<b>37.96 ± 0.63</b>	<b>18.77 ± 0.69</b>	73.73 ± 0.96	29.38 ± 0.60
SoftTriple [26]	26.06 ± 0.19	83.66 ± 0.22	36.31 ± 0.16	18.72 ± 0.11	72.98 ± 0.16	<b>29.39 ± 0.10</b>
Cont. + XBM [39]	26.04 ± 0.24	83.67 ± 0.35	36.10 ± 0.19	18.07 ± 0.11	72.58 ± 0.21	28.55 ± 0.10
Proxy-NCA++ [34]	26.02 ± 0.26	82.09 ± 0.41	36.31 ± 0.24	18.63 ± 0.09	70.60 ± 0.18	29.35 ± 0.08
Proxy-NCA [22]	25.56 ± 0.15	83.20 ± 0.22	35.80 ± 0.12	18.32 ± 0.12	<b>73.34 ± 0.13</b>	28.87 ± 0.11
HPL-NCA	<b>27.47 ± 0.20</b>	<b>84.54 ± 0.25</b>	<b>37.56 ± 0.20</b>	<b>18.87 ± 0.13</b>	72.27 ± 0.18	<b>29.45 ± 0.15</b>
Proxy Anchor [17]	27.77 ± 0.20	86.38 ± 0.15	37.53 ± 0.17	19.82 ± 0.10	<b>76.85 ± 0.13</b>	30.12 ± 0.10
HPL-PA	<b>28.67 ± 0.22</b>	<b>86.84 ± 0.31</b>	<b>38.36 ± 0.18</b>	<b>19.83 ± 0.10</b>	76.12 ± 0.34	<b>30.13 ± 0.09</b>

Table 2. **Results on the Cars-196 dataset.** All hyper-parameters are selected by Bayesian Optimization as in [24]. Average performance across 10 runs and the 95% confidence interval are reported.

	Concatenated (512-dim)			Separated (128-dim)		
	MAP@R	P@1	RP	MAP@R	P@1	RP
Contrastive [11]	26.19 ± 0.28	67.21 ± 0.49	36.92 ± 0.28	20.73 ± 0.19	58.63 ± 0.46	31.48 ± 0.19
CosFace [37]	26.53 ± 0.23	67.19 ± 0.37	37.36 ± 0.23	21.25 ± 0.18	59.83 ± 0.30	32.07 ± 0.19
ArcFace [7]	26.45 ± 0.20	67.50 ± 0.25	37.31 ± 0.21	21.49 ± 0.16	60.17 ± 0.32	32.37 ± 0.17
MS [38]	25.16 ± 0.10	65.93 ± 0.16	35.91 ± 0.11	20.58 ± 0.09	58.51 ± 0.18	31.36 ± 0.10
SoftTriple [26]	25.64 ± 0.21	66.20 ± 0.37	36.46 ± 0.20	21.26 ± 0.18	59.55 ± 0.35	32.10 ± 0.19
Cont. + XBM [39]	<b>26.85 ± 0.63</b>	<b>68.43 ± 1.18</b>	<b>37.66 ± 0.56</b>	<b>21.78 ± 0.35</b>	<b>60.95 ± 0.76</b>	<b>32.69 ± 0.33</b>
Proxy-NCA++ [34]	23.53 ± 0.12	64.69 ± 0.40	34.37 ± 0.13	18.76 ± 0.15	57.13 ± 0.36	29.52 ± 0.16
Proxy-NCA [22]	23.85 ± 0.24	65.01 ± 0.27	34.79 ± 0.26	19.15 ± 0.15	<b>57.49 ± 0.35</b>	29.99 ± 0.15
HPL-NCA	<b>24.95 ± 0.21</b>	<b>65.22 ± 0.23</b>	<b>35.70 ± 0.21</b>	<b>20.04 ± 0.21</b>	57.45 ± 0.13	<b>30.79 ± 0.21</b>
Proxy Anchor [17]	26.47 ± 0.21	67.64 ± 0.42	37.29 ± 0.19	21.57 ± 0.15	60.59 ± 0.24	32.45 ± 0.15
HPL-PA	<b>26.72 ± 0.18</b>	<b>68.25 ± 0.29</b>	<b>37.57 ± 0.18</b>	<b>21.90 ± 0.19</b>	<b>61.31 ± 0.25</b>	<b>32.81 ± 0.19</b>

Table 3. **Results on the CUB dataset.** All hyper-parameters are selected by Bayesian Optimization as in [24]. Average performance across 10 runs and the 95% confidence interval are reported.



	In-Shop		SOP	
	R@1	R@10	R@1	R@10
Proxy-NCA	87.21	96.57	77.63	89.29
HPL-NCA	<b>88.70</b>	<b>96.83</b>	<b>80.13</b>	<b>91.07</b>
Proxy Anchor	89.85	97.14	79.38	90.44
HPL-PA	<b>92.46</b>	<b>97.97</b>	<b>80.04</b>	<b>91.05</b>

Table 4. **Recall@K (%) on the In-Shop and SOP datasets.** ResNet-50 is used as the backbone and we set  $|P_1| = 500$  for both In-Shop and SOP.

set to 512. More details can be found in the supplement.

### 4.3. Comparing Deep Metric Learning Models

**Main Results.** To eliminate the bias incurred by the choice of hyper-parameters, we follow a stringent evaluation protocol proposed in [24] and compare our method based on Proxy Anchor loss (HPL-PA) with existing metric learning losses including Contrastive [11], CosFace [37], ArcFace [7], MultiSimilarity (MS) [38], SoftTriple [26], Contrastive with Cross-Batch Memory (Cont. + XBM) [39] and Proxy-NCA++ [34]. Table 1-3 shows the MAP@R, P@1 (i.e., Recall@1) and RP on the SOP, Cars-196 and CUB datasets, respectively. The results demonstrate the effectiveness of our proposed HPL. One can see that our HPL consistently improves both Proxy-NCA loss and Proxy Anchor loss in most metrics across all three datasets. Observe that HPL improves the MAP@R of Proxy-NCA from 25.56% to 27.47% and from 47.22% to 47.92% on the Cars-196 and SOP datasets, respectively, making Proxy-NCA comparable with or even better than a recent proxy-based loss—Proxy Anchor. This suggests that the improvement of HPL over Proxy-NCA is significant. Comparing with Proxy Anchor, our HPL-PA boosts the MAP@R by 1.19%, 0.9%, and 0.23% on SOP, Cars-196 and CUB, respectively. This could imply that HPL tends to work better on large datasets with stronger data hierarchy (e.g., SOP) than on small ones (e.g., CUB and Cars-196) which lack hierarchy. Moreover, HPL-PA achieves state-of-the-art performance on all three datasets comparing with all other approaches in most of the scenarios. In the CUB dataset, our HPL-PA is slightly worse than XBM with Contrastive loss, but HPL-PA is much more stable than XBM as one can see from the confidence interval.

We further compare our method with ResNet-50 as the backbone on two large datasets: In-Shop and SOP, using the traditional evaluation protocol. The number of coarse proxies in our HPL for the In-Shop dataset and SOP dataset are set to 500. The results in Table 4 show that our HPL improves the traditional Proxy-NCA and Proxy Anchor on both benchmarks consistently. Especially, HPL-PA surpasses Proxy Anchor by 2.87% on the In-Shop dataset and



Figure 3. **Qualitative results on SOP.** Odd rows are the results of our HPL-NCA loss; even rows are the results from the Proxy-NCA loss. Green box indicates correct match, while red box indicates wrong match.

HPL-NCA outperforms Proxy-NCA by 2.50% on the SOP dataset in Recall@1. This implies that the inclusion of class-shared information boosts the image retrieval performance and our HPL helps to capture this information as well as the class-discriminative features. More results can be found in the supplement.

**Qualitative analysis.** To further evaluate our method, we qualitatively compare our HPL-NCA with the Proxy-NCA loss by presenting the image retrieval results. In Fig. 3, we present the rank-1, 2, 31, and 32 retrieval results on SOP to illustrate the improvement on the embeddings quality. One can see our HPL-NCA is better than Proxy-NCA in both overall quality of the image retrieval results and accuracy. Specifically, Fig. 3 reveals that despite both methods finding the correct matches, the retrieval results from our method are more similar to the queries. For example, on the left panel of Fig. 3 Proxy-NCA returns a yellow kettle as the 31th match, while our HPL-NCA returns a brown wood cabinet which is much more similar to the query image—a yellow wood hutch. Please find more qualitative results in the supplement.

Furthermore, in Fig. 4 we visualize the embeddings of the test set of Cars-196 (98 classes) learned by our HPL-NCA (10 coarse proxies) and Proxy-NCA with t-SNE [35]. As highlighted in red boxes, our method groups similar car categories (e.g., pickup trucks) into a larger cluster, while still maintaining good separability between classes. The learned common truck features help discern trucks from unseen car categories like SUVs.

### 4.4. Learning with a Human-curated Hierarchy

Our method learns the data hierarchy in an unsupervised manner (see Sec. 3.4 for details). To demonstrate its effec-

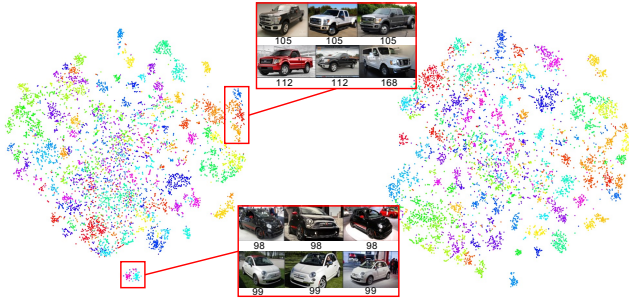


Figure 4. **Visualization of the embedding space.** We visualize the learned embeddings of the Cars-196 test set of our HPL-NCA (left) and Proxy-NCA (right) using t-SNE.

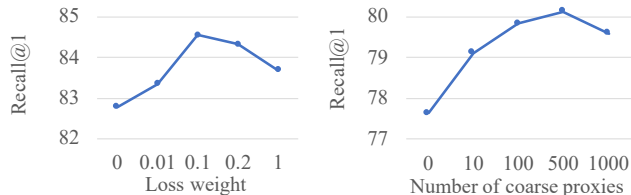


Figure 5. **Impact of loss weight (left) and number of coarse proxies (right).** Left: Recall@1 on the Cars-196 dataset of models that are trained with 20 coarse proxies but different loss weights  $\omega_1$ . Right: Recall@1 on the SOP dataset of models that are trained with different number of coarse proxies ( $\omega_1 = 0.1$ ).

tiveness, we replace the online clustering module in Algorithm 1 with a ground-truth class hierarchy. To this end, we use the SOP and the iNaturalist datasets where human-curated hierarchical labels are available. In particular, instead of performing online clustering with the fine proxies, we use a fixed assignment of the fine proxies to coarse proxies given by the ground-truth class hierarchy. The results in Table 5 show that both HPL-NCA and HPL-NCA-GT (i.e., HPL-NCA with ground-truth hierarchy) outperform Proxy-NCA, and surprisingly, HPL-NCA surpasses HPL-NCA-GT even when given the same number of coarse proxies. This might be due to the fact that the human-curated category hierarchy may not fully reflect the visual similarity among classes, whereas, our method automatically learns the hierarchy based on visual similarity between classes, making it more favorable for metric learning. Please see the supplement for full results and further discussion.

#### 4.5. Impact of Hyperparameters

**Loss weight.** In Eq. (6), we combine losses contributed by different levels of proxies using a weighted summation with the weights  $\omega$  as hyper-parameters. We fix  $\omega_0 = 1.0$  and train the embedding networks on Cars-196 by varying  $\omega_1$ . As shown in Fig. 5, the model performs best when  $\omega_1 = 0.1$ . Note that when  $\omega_1 = 0$  our HPL-NCA loss is equivalent to the standard Proxy-NCA loss. Hence, for all  $\omega_1 > 0$ , our HPL-NCA loss consistently beats the stan-

	SOP		iNaturalist	
	$ P_1 $	R@1	$ P_1 $	R@1
Proxy-NCA	-	77.63	-	51.32
HPL-NCA-GT	12	78.69	48	51.63
HPL-NCA	12	79.33	48	51.95
HPL-NCA	500	<b>80.13</b>	500	<b>52.26</b>

Table 5. **Learned hierarchy vs human-curated hierarchy.** HPL-NCA-GT denotes PL-NCA with ground-truth class hierarchy.

dard Proxy-NCA loss (i.e.,  $\omega_1 = 0$ ). This further demonstrates the superiority of our HPL over standard proxy-based losses.

**Hierarchical structure.** To better study the impact of the hierarchical structure, we use the SOP dataset which contains 11,316 training classes—much more than the other four datasets. Specifically, we train models on the SOP dataset using HPL-NCA loss with a variable number of coarse proxies  $|P_1| = 0, 10, 100, 500$  and 1000. Note that when  $|P_1| = 0$  HPL-NCA is equivalent to Proxy-NCA. The results in Fig. 5 show that our method outperforms the baseline under different numbers of coarse proxies and the performance of our method is shown to be robust with respect to the number of coarse proxies. In general, having more coarse proxies is beneficial as more accurate class-shared information can be learned from the coarse proxies. However, an excessively large number of coarse proxies would possibly reduce the strength of the signal shared across classes. More hyperparameter analysis can be found in the supplement.

## 5. Conclusion

In this paper, we have demonstrated the effectiveness of a hierarchical proxy-based loss (HPL), which enforces a hierarchical structure on the learnable proxies. In this way, we are able to not only learn class-discriminative information, but also capture the features that are shared across classes, which improves the generalizability of the learned embeddings. As a result, our proposed HPL improves standard proxy-based losses, especially on large datasets where a clear hierarchical structure exists in the data space. In future work, we will explore more configurations of our method, e.g., instead of using a simple two-level hierarchy and k-means where the number of clusters has to be predefined, we can use hierarchical clustering algorithms to automatically learn a multi-level hierarchy to better fits the data.

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